

# The Spark Partner Ecosystem

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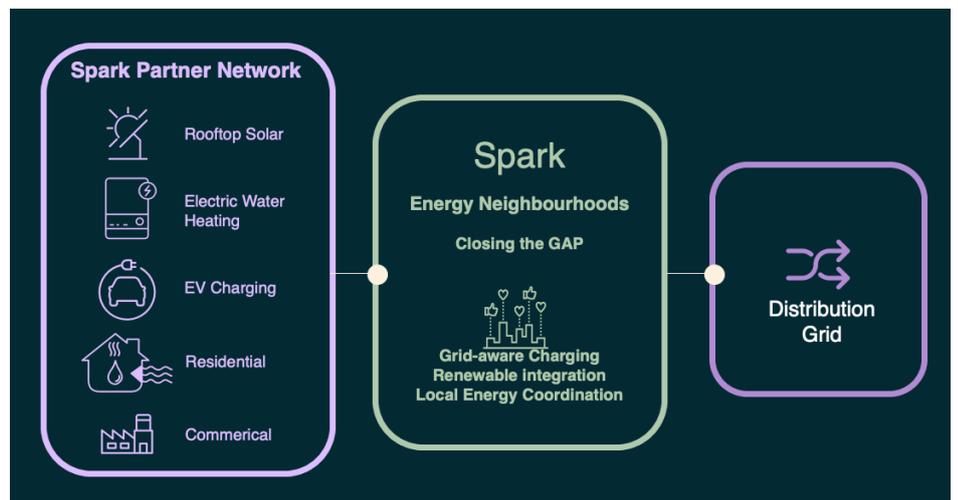
The Spark partner ecosystem is an ecosystem enabling grid-aware charging and local energy coordination by optimising electric vehicle charging, rooftop solar panels, residential batteries, heat pumps and electric water heating.

The Spark partner ecosystem is adding a new market opportunity to the power market by enabling the partners to sell

their flexibility to distribution system operators where and when needed.

## Who is This For?

The ecosystem is available to energy retailers, smart home providers, charging point operators, EV manufacturers, battery operators and local grid operators.



## More About This Opportunity

Today, smart charging means charging when the power price is low. But thousands of electric vehicle owners being individually smart by acting in the same way is highly problematic for the local network operator.

At the regional level, we have market instruments to balance demand and supply 24/7.

At neighbourhood level, there are no such instruments to keep the system stable. There is a gap in the existing power market and a need for local grid-aware charging.

Spark is creating smart neighbourhoods through a partner ecosystem to close this gap.

Spark works with energy retailers, smart home providers, charging point operators, EV manufacturers, battery operators, local grid operators and other relevant partners.

The distributed energy resources are used as flexibility assets to balance the grid locally.

Local grid operators are offered this flexibility as a risk reduction service. The contributor of energy resources is, in turn, compensated for providing their postponed charging when grid capacity is at risk.

Smart neighborhoods bring a new, added market opportunity to the power market.

Join the Spark partner ecosystem! Find out more at [vOlue.com/spark](https://vOlue.com/spark)